

(Company No. 5350X) (Incorporated in Malaysia)

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

The Board of Directors of Guinness Anchor Berhad wishes to announce the unaudited results of the Group for the period ended 31 March 2013.

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		INDIVIDUAL PERIOD 3 MONTHS ENDED		CUMULATIVE PERIOD 9 MONTHS ENDED %			%
		31/03/2013	31/03/2012	Change +/(-)	31/03/2013	31/03/2012	Change +/(-)
1.	Revenue	RM'000 442,525	RM'000 364,714	21.3%	RM'000 1,264,251	RM'000 1,277,659	(1.0%)
2.	Operating expenses	(359,221)	(294,844)		(1,015,720)	(1,048,554)	
3.	Interest income	369	758		2,614	2,975	
4.	Profit from operations	83,673	70,628	18.5%	251,145	232,080	8.2%
5.	Interest expense	(2,133)	(1,907)		(5,620)	(1,975)	
6.	Profit before tax	81,540	68,721	18.6%	245,525	230,105	6.7%
7.	Taxation	(20,384)	(17,187)		(61,380)	(57,541)	
8.	Net profit for the period	61,156	51,534	18.7%	184,145	172,564	6.7%
9.	Foreign currency translation differences for foreign operation	(32)	(14)		(8)	(38)	
10.	Total comprehensive income for the period	61,124	51,520	18.6%	184,137	172,526	6.7%
11.	Profit attributable to owners of the company	61,156	51,534		184,145	172,564	
12.	Total comprehensive income attributable to owners of the company	61,124	51,520		184,137	172,526	
13.	Earnings per share:						
(a)	Basic (based on 302,098,000 stock units) (sen)	20.24	17.06		60.96	57.12	
(b)	Fully diluted (based on stock units) (sen)	N/A	N/A		N/A	N/A	

(The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Group's Annual Audited Financial Statements for the year ended 30 June 2012)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	AS AT 31/03/2013 RM'000	AS AT 30/06/2012 RM'000
Non-current assets		
Property, plant and equipment	227,041	231,549
Intangible assets	41,939	25,873
Other receivables	1,069	1,132
Other receivables	270,049	258,554
	270,043	200,004
Current assets		
Inventories	77,118	65,833
Trade and other receivables	416,595	284,478
Current tax assets	16,497	9,733
Cash and cash equivalents	77,268	160,820
each and each equivalence	587,478	520,864
Current liabilities		
Trade and other payables	214,275	154,712
Current tax liabilities	12,881	12,318
Borrowings	50,000	50,000
	277,156	217,030
Net current assets	310,332	303,834
Net current assets	580,371	562,388
	300,071	302,300
Financed by:		
Capital and reserves		
Share capital	151,049	151,049
Reserves		
Capital reserve	5,185	5,193
Retained earnings	241,452	223,461
Shareholders' funds	397,686	379,703
Nicolary and Parl 1997		
Non-current liabilities	00.005	00.005
Deferred tax liabilities	32,685	32,685
Borrowings	150,000	150,000
	182,685	182,685
	580,371	562,388
		·
Net Assets per share attributable to owners		
of the company (RM)	1.32	1.26

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Group's Annual Audited Financial Statements for the year ended 30 June 2012)

(Company No. 5350X)

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 31 MARCH 2013

	9 MONTHS ENDED	
	31/03/2013	31/03/2012
	RM'000	RM'000
Cash flows from operating activities		
Profit before tax	245,525	230,105
From Delote tax	240,020	230,103
Adjustments for:		
Amortisation of intangible assets	3,076	3,042
Depreciation of property, plant and equipment	23,602	22,483
(Gain)/loss on disposal of property, plant and equipment	(170)	(516)
Interest expense	5,620	1,975
Interest income	(2,614)	(2,975)
Translation differences of foreign operation	(8)	(38)
Translation union on occupant of oration	(0)	(00)
Operating profit before changes in working capital	275,031	254,076
(Increase)/Decrease in working capital		
Inventories	(11,285)	7,085
Receivables, deposits and prepayment	(133,234)	(112,658)
Payables and accruals	60,743	63,786
	, -	,
Cash generated from operations	191,255	212,289
Tax paid	(67,580)	(48,793)
Interest paid	(5,620)	`(1,975)
	·	
Net cash from operating activities	118,055	161,521
Cash flows from investing activities	(40, 500)	(40.040)
Acquisition of property, plant and equipment	(19,503)	(19,943)
Acquisition of intangible assets	(19,142)	(14,251)
Interest received	2,614	2,975
Proceeds from disposal of property, plant and equipment	578	822
Net cash used in investing activities	(35,453)	(30,397)
Cash flows from financing activity		
Dividends paid	(166,154)	(314,182)
Borrowings	0	200,000
Net cash used in financing activity	(166,154)	(114,182)
Net change in cash and cash equivalents	(83,552)	16,942
Cash and cash equivalents at beginning of year	160,820	179,777
- Cush and cush equivalents at beginning or year	100,020	119,111
Cash and cash equivalents at end of period	77,268	196,719
	,=00	

(The Condensed Consolidated Statement of Cash Flow should be read in conjunction with the Group's Annual Audited Financial Statements for the year ended 30 June 2012)

(Company No. 5350X)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2013

Attributable to equity holders of the Company

	Non- Distributable Distributable			
	Share Capital RM'000	Capital Reserve RM'000	Retained Earnings RM'000	Total RM'000
9 months ended 31 March 2013				
Balance at 1 July 2012	151,049	5,193	223,461	379,703
Total comprehensive income for the period	-	(8)	184,145	184,137
Dividends paid	-	-	(166,154)	(166,154)
Balance at 31 March 2013	151,049	5,185	241,452	397,686
9 months ended 31 March 2012				
Balance at 1 July 2011	151,049	5,113	360,454	516,616
Total comprehensive income for the period	-	(38)	172,564	172,526
Dividends paid	-	-	(314,182)	(314,182)
Balance at 31 March 2012	151,049	5,075	218,836	374,960

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Group's Annual Audited Financial Statements for the year ended 30 June 2012)

(Company No. 5350X)

Notes:

1. Basis of Preparation

The interim financial report has been prepared in accordance with the requirements of Financial Reporting Standards ("FRS") 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the Group's annual audited financial statements for the year ended 30 June 2012.

2. Significant Accounting Policies

The accounting policies applied by the Group in these condensed consolidated financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the year ended 30 June 2012.

The Group's and Company's financial statements for annual period beginning on 1 July 2012 will be prepared in accordance with the Malaysian Financial Reporting Standards (MFRSs) issued by the MASB and International Financial Reporting Standards (IFRSs).

3. Realised and Unrealised Profits/Losses

	As at 31/03/2013 <u>RM'000</u>	As at 30/06/2012 <u>RM'000</u>
Total retained profits / (accumulated losses) of the Company and its subsidiaries :		
- Realised	276,205	261,616
- Unrealised	(33,602)	(37,256)
	242,603	224,360
Less: consolidation adjustment	(1,151)	(899)
Total group retained profits / (accumulated losses)		
as per consolidated accounts	241,452	223,461
	=====	=====

4. Audit Report on Preceding Annual Financial Statements

The Group annual audited financial statements for the year ended 30 June 2012 were not qualified.

5. Seasonal or Cyclical Factors

The business operations of the Group are generally affected by festive seasons.

(Company No. 5350X)

6. Exceptional Items

There were no exceptional items for the current financial quarter under review.

7. Changes in Estimates

There were no changes in estimates that have had any material effect on current financial quarter under review.

8. Debt and Equity Securities

There were no issuance and repayment of debt and equity securities for the current quarter ended 31 March 2013, save for those as disclosed under Note 22.

9. Dividend Paid

	9 Months ended 31 March	
	2013 RM'000	2012 RM'000
Final Dividend Paid 2012 – 55 sen per share tax exempt	166,154	
2011 – 44 sen per share tax exempt		132,923
Special Interim Dividend Paid 2012 – 60 sen per share tax exempt		181,259

On 21 February 2013, the Company declared a single tier Interim Dividend of 20 sen per 50 sen stock unit, amounting to RM60,419,600 in respect of the financial year ending 30 June 2013. The said dividend was paid on 19 April 2013.

10. Segmental Reporting

The Group's business is focused only in malt liquor brewing including production, packaging, marketing and distribution of its products, principally in Malaysia. Approximately 5% of the total sales is exported, mainly to Southeast Asian countries. As such, only one reportable segment analysis is prepared.

Segment assets, liabilities and capital expenditures information are included in the internal management reports that are reviewed by the Group's Managing Director.

(Company No. 5350X)

10. Segmental Reporting (continued)

	9 months ended 31/03/2013 RM'000	9 months ended 31/03/2012 RM'000
Total Segment Assets	857,527	820,030
	=====	=====
Total Segment Liabilities	277,156	445,070
Total Segment Equity	580,371	374,960
	857,527	820,030
	=====	=====

No reconciliation is performed for the segment report as there is no difference.

Segment profit Included in the measure of segment	3 months ended 31/03/2013 RM'000 81,508	9 months ended 31/03/2013 RM'000 245,517
profit are: Revenue from external customers Cost of sales Depreciation	419,783 (303,656) 9,801	1,196,949 (813,161) 26,678
Not included in the measure of segment profit but provided to Managing Director Interest income/(expense)	(1,764) =====	(3,005)
	3 months ended 31/03/2013 RM'000	9 months ended 31/03/2013 RM'000
Profit or loss		
Segment profit Foreign Operation Translation	81,508 32 	245,517 8
Consolidated profit before tax	81,540	245,525
	=====	======

11. Property, Plant and Equipment Valuation

There were no changes in the valuation of property, plant and equipment for the current financial quarter under review.

12. Events Subsequent to the end of the Period

Between the end of the first quarter and the date of this announcement, there has not been any item, transaction or event of a material and unusual nature which, in the opinion of the Directors is likely to affect substantially the results of the operations of the Group for the quarter ended 31 March 2013.

(Company No. 5350X)

13. Changes in the Composition of the Group

Save and except as disclosed in the Group's audited financial statements for the year ended 30 June 2012, there were no changes in the composition of the Group during the current financial quarter under review including business combination, acquisition or disposal of subsidiaries and long-term investments, restructuring and discontinuing operations.

The deregistration of Malayan Breweries (Malaya) Sdn Bhd is still pending completion. It is not expected to have any material impact on the net assets and earnings per share of the Group for the financial year ending 30 June 2013.

14. Changes in Contingent Liabilities or Contingent Assets

There were no contingent liabilities or contingent assets as at the date of this report.

15. Capital Commitments

Capital commitments not provided for in the financial statements as at 31 March 2013 are as follows:

	RM'000
Property, plant and equipment	
Authorised but not contracted for	60,071
Authorised and contracted for	38,815
	98,886

16. Significant Related Party Transactions

As at the end of the quarter under review, the Group has entered into/or completed the following significant Related Party Transactions:

	Diageo Plc and its related corporations	Asia Pacific Breweries Limited and its related corporations	Heineken International BV and its related corporations
	RM'000	RM'000	RM'000
Purchase of goods	8,504	-	13,618
Sale of products	12,762	-	-
Royalties payable	6,012	16,416	5,767
Marketing and technical			
services fees payable	3,363	-	241
Marketing fees receivable	-	13,462	2,927

All Related Party Transactions had been entered into in the ordinary course of business on normal commercial terms. These transactions are within the ambit of the general mandate approved by the shareholders of the Company on 22 November 2012.

(Company No. 5350X)

17. Review of Performance

Performance for the quarter ended 31 March 2013 versus the corresponding quarter in 2012

In the quarter ended 31 March 2013, the Group's revenue grew by 21.3% to RM442.5 million compared to the corresponding quarter last year. Such exceptional growth was mainly boosted by timing of Chinese New Year sales which was later this year compared to last year.

Correspondingly, Group profit before interest and tax ("PBIT") for the quarter also registered a double digit growth of 19.2% to RM83.3 million, compared to the same quarter in 2012.

Performance for the 9 months ended 31 March 2013 versus the corresponding period in 2012

Although Group revenue is broadly flat, Group PBIT grew approximately 8.5% to RM248.5 million. Favourable product/channel mix and good cost management were among the contributors for the growth.

Comparison of results with preceding quarter

Group revenue increased by RM13 million or 3% higher compared to the preceding quarter, mainly driven by Chinese New Year sales and promotional activities.

However, PBIT was lower compared to the preceding quarter mainly due to higher costs invested in commercial activities to promote sales for Chinese New Year.

18. Prospects

The Malaysian economy and domestic demand are expected to remain robust. Although the market is increasingly competitive, the Group is committed to achieve another year of growth.

The Company won 3 awards at the 2013 Putra Brand Awards for all the 3 key brands Tiger, Guinness and Heineken. These achievements clearly demonstrate that the Company's portfolio of brands remained consumers' preferred choice and that investors have strong confidence in the Company's performance.

As of 14 May 2013, the Company has achieved a market capitalization of more than RM6 billion.

19. Variance from Profit Forecast

No profit forecast was issued during the financial quarter under review.

(Company No. 5350X)

20. Taxation

Taxation in respect of the current financial period comprises the following:

	Current quarter ended 31/03/2013 RM'000	Current year to date 31/03/2013 RM'000
Taxation		
Malaysian - current	20,384	61,380
- prior year		
	20,384	61,380
Deferred taxation		
Malaysian - current	-	-
- prior year	<u> </u>	-
	<u> </u>	-
	20,384	61,380

The Group's effective tax rate for the current financial quarter under review is in line with the statutory tax rate.

21. Status of Corporate Proposals

There was no corporate proposal announced but not completed at the date of this report.

22. Group Borrowings and Debt Securities

Total Group borrowings as at 31 March 2013 are as follows:

Outroop and	<u>RM'000</u>
Current Commercial Papers (CPs)	50,000
Non-Current - Unsecured Medium Term Notes (MTNs)	150,000
	200,000

The Company obtained a short-term borrowing of RM50 million of Commercial Papers to support its Chinese New Year commercial activities. This short-term borrowing has been repaid in April 2013.

The non-current portion of the MTNs of RM150 million in nominal value, which were issued in December 2011, is repayable at RM100 million and RM50 million in December 2014 and December 2016 respectively.

The aforesaid CPs/MTNs have been assigned a rating of AAA by RAM Ratings Services Berhad.

(Company No. 5350X)

23. Financial Instruments

The outstanding derivative as at the end of the reporting period is as follows:

	Notional Value	Fair Value	Gain/(Loss) arising from fair value changes
	RM'000	RM'000	RM'000
Type of derivative			
Forward foreign exchange contracts - Less than one year	701	686	(15)

The above forward foreign exchange contracts were entered into by the Group to minimise its exposure to foreign currency risks as a result of transactions denominated in currencies other than its functional currency, arising from the normal business activities; in accordance with the Group's foreign currency hedging policy.

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Foreign currency differences arising on retranslation are recognised in comprehensive income, except for differences arising on the retranslation of a financial instrument designated as a hedge of currency risk, which is recognised in other comprehensive income.

There is minimal credit and market risk as the above forward contracts are executed with creditworthy financial institutions. The Group is of the view that the possibility of non-performance by these financial institutions is remote on the basis of their financial strength.

24. Notes to the Statement of Comprehensive Income

	Current quarter ended 31/03/2013 RM'000	Current year to date 31/03/2013 RM'000
Depreciation and amortization	9,801	26,678
Provision for and write-off of receivables	-	830
Provision for and write-off of inventories	3,401	4,871
(Gain)/loss on derivatives	15	33

Other than the items highlighted above which have been included in the Consolidated Statement of Comprehensive Income, there were no impairment of assets nor profits/(losses) on any other items and sale of quoted securities, investments and properties included in the results for the period ended 31 March 2013.

25. Material Litigation

Neither the Company nor any of its subsidiaries is engaged in any material litigation either as Plaintiff or as Defendant as of the date of this report.

(Company No. 5350X)

26. Dividend

The Board of Directors does not recommend any dividend to be paid in respect of the quarter ended 31 March 2013.

Total dividend declared for the 9 months ended 31 March 2013 was 20 sen per 50 sen stock unit.

27. Earnings Per Share

(a) Basic Earnings Per Share

Basic earnings per share for the period under review is calculated by dividing the net profit attributable to the shareholders of RM184,145,000 by the weighted average number of ordinary stock units outstanding as at 31 March 2013 of 302,098,000.

(b) Diluted Earnings Per Share

Not Applicable.

For and on Behalf of the Board

Hans Essaadi Managing Director

14 May 2013